

Investment Manager Infrastructure Energy Transition Sector

About Sienna Private Credit

Sienna Private Credit (formerly Acofi Gestion) builds investment products and solutions that meet the expectations of large institutional investors. Its initiatives focus on real assets (real estate, energy transition, public sector) and direct lending with €2.5 billion of assets under management.

Sienna Private Credit is part of Sienna Investment Managers, the alternative investment platform (RE, PE, Private debt, VC ...) of Groupe Bruxelles Lambert. It operates in seven countries notably in Luxembourg, London, Paris, Hamburg, Amsterdam, Madrid and Seoul. Sienna Investment Managers employs 260 professionals and manages over €30 billion.

Sienna is willing to recruit an investment professional with 7-10 years of industry-specific experience to join its infrastructure debt team.

Job description

Senior member of a team of 8 people, the recruited person will be responsible for originating, structuring and executing HY infrastructure debt investments :

- Contribute to the development of an origination network and a pipeline of deal opportunities at a European scale;
- Contribute to the assessment and selection of investment opportunities in line with the fund's investment strategy;
- Take the lead on structuring and negotiation with counterparties;
- Manage due diligence works and prepare investment-committee package in collaboration with a more junior team member;
- Take the lead on financing documentation processes;
- Support the monitoring team for post-signing activities (drawdowns, waivers, amendments, etc.);
- Contribute to strategic developments of the transition energy department (market analysis, competition, etc.), promotion of Sienna's brand, open and active communication on Sienna's infrastructure initiatives.

Required qualification

- 7-10 years of strong experience in the infrastructure debt investment industry:
 - Within an investment bank or for a private-debt fund; and
 - With a good track record of deals closed.
- Knowledge of the investment process from A to Z (except fund raising);
- Proven ability to structure and take the lead on the negotiation of term sheets and finance documents;
- Comfortable with analytical and modeling aspects;
- Knowledge of the renewable energy industry will be appreciated;
- Strong interpersonal and networking skills, ability to build business relationship and originate deals;
- English and French (fluent, written and spoken) + one other speaking proficiency in German/Italian/Spanish or other European language. Proven ability to write good-quality credit memorandums in English;
- Master degree in Engineering or/and Finance.

Full-time job based in Paris (8th district)

Please send you application to: philippe.garrel@sienna-im.com