

A wide range
of expertise
in 7 countries



AMSTERDAM • FRANKFURT • HAMBURG • LONDON

LUXEMBOURG • MADRID • PARIS • SEOUL

Over
€30bn
of AuM*

Around
€18bn
classified article 8 & 9*
(eligible under SFDR)

Around
300
employees

*Dated September 2023

Delivering
innovative solutions
with purpose

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SALT

Sienna IM aims to
offer its clients cutting
edge technologies
and a great user
experience. Discover
our innovative investor
portal : SALT



sienna-im.com

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Sienna
INVESTMENT MANAGERS

Delivering
innovative
solutions with
purpose



Sienna IM is a multi-expertise pan-European asset manager building complementary strategies across listed and private assets.

Our experts deliver innovative and bespoke solutions for our clients, with purpose.



Paul de Leusse
CEO of Sienna IM

The expertise regrouped within Sienna IM is backed by teams formed by around 300 talented people, all animated by a powerful corporate spirit and strongly recognized by investors.

We are European investors and proud of it, operating in a variety of expertise with an effective presence in 7 countries. As a subsidiary of GBL we benefit from a multi-generational time horizon. This mid-long vision of value and the direct seeding of funds by our shareholder give us a unique perspective and alignment of interest with our investors and clients.

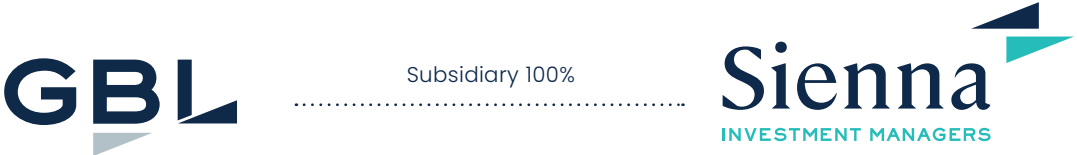
Our specialty is to cover all asset classes and offer to our investors relevant investment solutions catering to their needs whatever the market context. As we serve multiple clients (institutional, wealth and retail) we adapt and provide each one with the best and most fitted expertise. Sienna Investment Managers' strategic vision is more relevant than ever in this new environment, disrupted by the multi-faceted and powerful undergoing transformations into which the world is being rushed. Investment in long-term, real, and private assets is at the heart of the asset allocations favored by investors throughout Europe.

Sienna acts now with purpose to protect the future.

Fully involved in the development of a sustainable world, at the corporate and at our stakeholder levels, we have developed an ambitious CSR strategy directed both at Sienna and at our investee companies. As such, we systematically focus on climate, biodiversity and DE&I challenges and align our own operations with investments managed on behalf of our clients.

OUR VALUES

- Ambition
- Innovation
- Cohesion
- Thoroughness



Groupe Bruxelles Lambert (GBL) is an established investment holding company, with an over sixty years old stock exchange listing, a net asset value of €16bn, and a market capitalization of €10.3bn at the end of September 2023. GBL is a leading investor in Europe, focused on long-term value creation and relying on a stable and supportive family shareholder base.

“Sienna Investment Managers’ strategic vision is more relevant than ever in this new environment”

Sienna Investment Managers seeks to challenge the status quo and change mindsets with the firm belief that today’s investments shape the communities of tomorrow.

While we naturally strive for performance, we are also committed to focusing on investments that have a positive impact. In the current environment, investors are looking for more than results; their asset managers must commit to making a difference, while anticipating, analyzing, and managing risk in a judicious and agile manner.

Supported by our shareholder GBL, our DNA is European. We value entrepreneurial spirit and we search for long term vision that is forward thinking and ambitious, while keeping in mind our thoroughness and a sense of service.

We operate in 7 countries, managing over €30bn. We align our interests with our clients’ as we invest on behalf of institutions (including investments for our shareholders) and private clients.

Sienna Investment Managers offers an eco-system of expertise. Our committed teams deploy their expertise in Private Equity, Private Credit, Real Estate, and Listed Assets.

Areas of expertise

Listed Assets

Our Listed Assets** expertise specializes in third-party asset management and oversees over €20bn AuM*. A pioneer in hybrid management, combining listed and private assets, it guides institutional and private investors through a wide range of multi-class and thematic asset funds. Recognized for its responsible management, it has been contributing to ESG initiatives for several decades through long-term investment solutions. Over 60% of assets under management benefit from at least one ISR, Greenfin, Finansol, or CIES label.

Private Credit

Our Private Credit*** expertise designs and structures investment products to meet the needs of institutional investors, in order to offer them unique and low-volatility investment solutions, mainly by diversifying their fixed-income segment. Its initiatives focus mainly on financing real assets and direct lending to economic actors in four sectors: commercial real estate, public sector, corporate financing, and energy transition. Its funds represent €2bn AuM*.

Real Estate

The team positions is a pan-European investment manager with over 30 years of experience in the European real estate investment and asset management market. With over €6bn AuM*, Real Estate expertise positions itself as a long-term strategic partner for local and international investors, advising and accompanying them throughout the entire investment cycle of a property, from acquisition, to the administration of the asset or property, to the sale process. Real Estate expertise employs roughly 100 professionals and operates in 7 offices between Europe and Asia: Paris, Madrid, London, Amsterdam, Hamburg, Frankfurt and Seoul.

Equity

PRIVATE EQUITY

Sienna Private Equity invests in mid-market European companies operating in leisure & entertainment, business services, healthcare & wellness, niche industrials and operational real estate. Sienna Private Equity is focused on key European markets with offices in France and Italy.

VENTURE CAPITAL

Sienna Venture Capital is a cross-border fund investing in growth technological companies that champion a positive impact aligned with their «Tech for Purpose» vision. With more than 70 investments realized over a decade, the team has built a unique and exclusive access to the top tech ecosystems in the US, Asia, Europe, and Israel. Facilitated by their high-quality dealflow, they connect with the most promising entrepreneurs and help them build top-tier businesses by supporting them with their expertise and strong network. The team specifically targets sectors including artificial intelligence, cybersecurity, agrifoodtech, and mobility, among others.

«The hybrid approach of Sienna IM involves mixing traditional listed assets with non-listed assets. We aim to bring an innovative and socially responsible perspective to asset management, with the goal of combining higher performance potential and lower volatility.»

Xavier Collot,
Managing Director, Listed Assets

*Dated September 2023
**Sienna Gestion is an asset management company authorized by the AMF since 19907, member of Sienna IM group
***Sienna AM France is an AMF approved asset management company n°GP97118, member of Sienna IM group