



## PRESS RELEASE

### SIENNA IM INFLOWS REACH THE 2.6 BILLION EUROS MARK IN 2023

**Paris, January 15th 2024** – In 2023, Sienna Investment Managers (Sienna IM) achieved a very good performance, confirming its ambitions for pan-European multi-expertise development, with inflows of 2.6 billion<sup>1</sup> euros. Total assets under management reached 34.1 billion euros, an increase of 12.5% year-on-year.

- Positive momentum in all the Group's areas of expertise was driven by Listed Assets<sup>2</sup>, which accounted for 2.1 billion euros. It is concentrated on SFDR 8 funds, allocated to fixed-income products, including green bonds, low-carbon and climate-transition equity products, and monetary and cash products.
- Our Private Credit<sup>3</sup> expertise, which supports real-economy players, contributed more than 300 million euros, confirming investors' attraction to infrastructure financing funds linked to the energy transition and to *Obligations Relances* bonds.
- Against a complex market backdrop, our Real Estate expertise is approaching a regular transaction volume of over 180 million euros, across several European countries.

Paul de Leusse, Chief Executive Officer of Sienna IM, commented:

*"Sienna IM's activity was particularly strong in 2023. We exceeded €34 billion in assets under management, with inflows of €2.6 billion. We benefited from the strength of our multi-expertise business model, diversified across liquid and private assets and client types: institutional and retail. The arrival of new talent, particularly in the sales and ESG teams, has strengthened our ability to offer bespoke, innovative solutions. Our partner, Malakoff Humanis, provided us with constant support during the year.*

*In 2024, Sienna IM will continue to support its clients through responsible investment strategies, particularly in the energy transition field, with a particular focus on the mid-market sector. The democratisation of access to private assets for retail clients will also remain one of the priorities of our development".*

#### About Sienna Investment Managers

**Sienna Investment Managers is a multi-expertise pan-European asset manager of the publicly traded investment holding company Groupe Bruxelles Lambert (GBL). With a team of around 300 professionals, Sienna IM operates in Paris, Luxembourg, London, Hamburg, Frankfurt, Madrid, Amsterdam and Seoul.**

**Spanning listed and private assets (real estate, private debt, private equity, and venture capital), Sienna IM builds bespoke and innovative solutions for its clients, with purpose. As of end of 2023, the Group oversees €34 billion under management, of which nearly a half are classified articles 8 & 9.**

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<sup>1</sup> excluding market effect and capital contributed by GBL (Groupe Bruxelles Lambert)

<sup>2</sup> Sienna Gestion, an AMF-approved asset management company and member of the Sienna Investment Managers group

<sup>3</sup> Sienna AM France, an AMF-approved asset management company and member of the Sienna Investment Managers group