



Real Estate

➤
A long-term partner
throughout the
investment cycle



The pan-European investment manager

Floris van Maanen – CEO



Sienna IM's Real Estate expertise is an independent investment and asset manager with more than 30 years experience in the European real estate market. We have a global reach that greatly benefits our investors, thanks to our 8 offices in cities across Europe and in Asia.

We pride ourselves in being a long-term, reliable partner for our clients, providing them with assistance through every step of the investment cycle.

Our combination of a 360° range of services, local market knowledge, and teams on the ground allows us to meet our investors' needs at every point in their journey with us.

As part of Sienna Investment Managers, we can also work with our colleagues to offer our clients opportunities beyond real estate, from real estate debt financing to private equity investment in real estate operators.

We are the Real Estate branch of Sienna Investment Managers dedicated to real estate investment.

Sienna Investment Managers is 100% controlled by the publicly traded investment holding company Groupe Bruxelles Lambert (GBL).

Sienna Investment Managers is a Multi-Expertise Asset Manager dedicated to long term and real assets investments. It offers several investment strategies with the objective of providing a full range of investment solutions with a strong focus on delivering sustainable investment opportunities.

A wide range of expertise in 8 countries

Around

€34bn

AUM*

Around

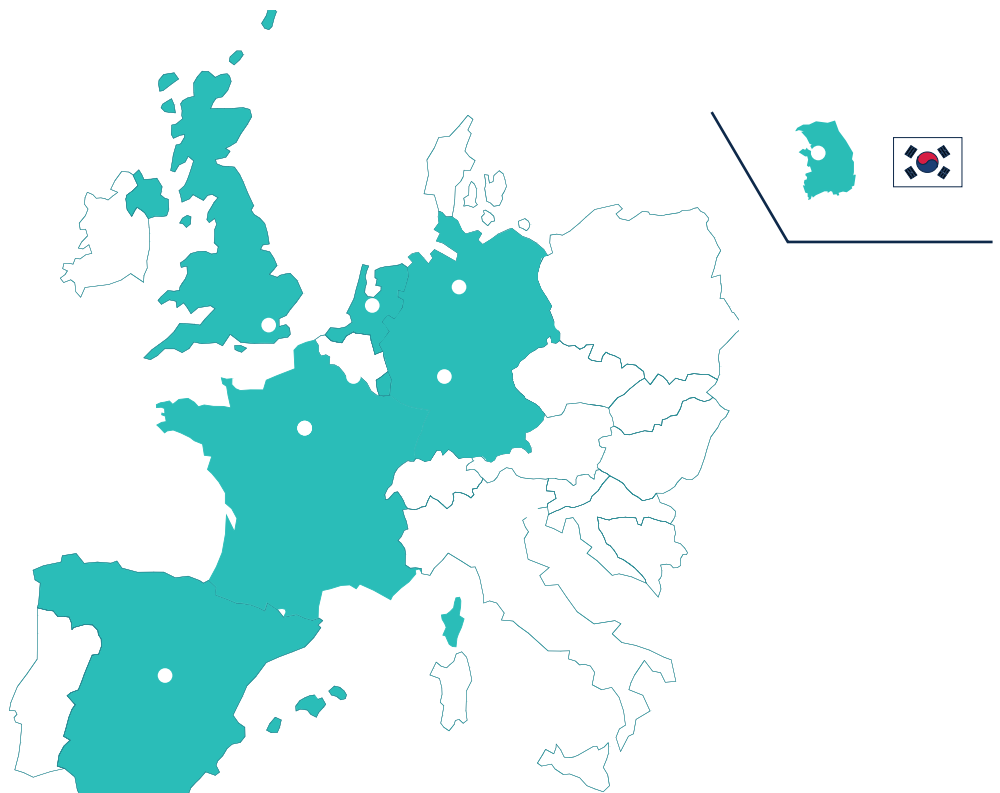
€18bn

classified article 8 & 9*
(eligible under SFDR)

Around

300

employees*



PARIS • LONDON • AMSTERDAM • FRANKFURT • HAMBURG • LUXEMBOURG • MADRID • SEOUL

* Dated December 2023

Building better purpose

98 assets totaling € 6bn

Core, Core+,
and Value-Add strategies

Our Services



Investment Management

We provide our clients with custom-tailored investment opportunities and strategies. Our investment strategies span the full spectrum of risk and return possibilities, encompassing various types of real estate products. This also allows us to provide the best possible exit strategy, while assisting during its execution.



Corporate Management

We oversee the process of coordinating, establishing, controlling, and managing special purpose vehicles (SPV) for its clients, from registration to liquidation or sale, including accounting and verification of tax returns.



Property Management

We manage the daily operations of our clients' real estate assets, ensuring satisfaction for both clients and tenants. Because the firm's property management team works closely with the acquisition and asset management teams, Sienna Real Estate can better understand its clients' strategies and better execute the business plan.



Asset Management

We manage the execution of our clients' business plans. This includes reporting, monitoring the obligations of the purchase or lease agreement, negotiating with (new) tenants, and providing clients with relevant market research.

Sustainably focussed and driven

Sienna Investment Managers aims to be as impactful as possible at every step of the investment cycle. We are convinced that integrating responsible investment targets in our Real Estate investment processes can improve the value of our portfolios and Real Estate assets by mitigating risks and making buildings more resilient and attractive to buyers. In the long run, it creates value for all stakeholders. We also seek to build a diverse and inclusive team and know that our people are our greatest asset.

ESG is a driver for value creation for our portfolios and we are committed to work on each pillar for our Real Estate investments, with a specific focus on Climate as the real estate sector accounts for approximately 40% of total energy consumption in Europe and 36% of greenhouse gas (GHG) emissions.

Environnement



Energy consumption



Energy efficiency



Renewable energy



Water management



Waste management



Biodiversity

Social



Social inclusivity



Well-being



Health & safety



Accessibility



DE&I

Governance



Governance of the building



Supply chain



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