

## Sienna Investment Managers



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A European multi-expertise asset manager acting with purpose

€40

80%
of AuM (eligible under SFDR perimeter) classified article 8 or 9\*

300 Employees\*

Sienna Investment Managers is a multiple-expertise **pan-European asset manager** of the publicly traded investment holding company GBL (Groupe Bruxelles Lambert).

Spanning listed and private assets, Sienna IM builds bespoke and innovative solutions for its clients, with purpose.

\* As of 31/12/2024



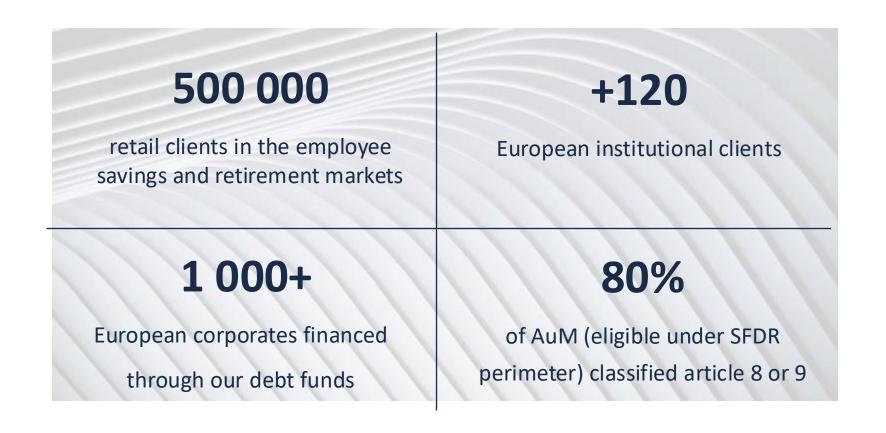
Sienna Gestion is authorised by the AMF as an UCITS manager and as an AIFM under number GP97020.

Sienna AM France is authorised by the AMF as an AIFM under number GP97118.

Ver Capital SGR is an Italian management company authorised to manage UCITS and FIAs by the Bank of Italy under number 15 234.

## Sienna IM: A European leader in the retirement market

Leader in the institutional and retail retirement markets offering European investment solutions with purpose.





## An innovative firm with committed shareholders

Sienna IM is a multi-expertise asset manager serving both institutional & wholesale clients



Multi-expertise on public and private funds and performance driven solutions with a purpose



Agility & innovation to meet our institutional & wholesale clients' needs



Pan-European presence with strong local roots and unique origination capabilities



## Key sponsorships from GBL and Malakoff Humanis

- Strong family and pension DNA supports a long-term perspective
- Accelerated time-to-market thanks to our sponsors' seeding capabilities



## JF supervised by the AMF, advising an AIFM regulated by the CSSF Signace or at 31 41 2/2024 ADAn in accete under management including 62 Apa in advison, accet

## Sienna IM is a pan-European, multi-expertise asset manager

## Overview of Sienna's Business Units





Paul de Leusse CEO



Thibault de Saint Priest Secretary General



Géraud "Gerry" Dambrine
Chief Client Officer



Banel Kane Chief Financial Officer



Alix Faure Head of ESG



Hervé Leclercq
Group Chief Risk and Compliance Officer
& Head of Luxembourg

CLO	Secretary General Chief Client	Officer Cher Financial Officer	•	ead of Luxembourg
	Listed & Hybrid Assets	Real Estate	Priv	ate Debt
Leadership	Xavier Collot  Managing Director  Listed Assets	Floris Van Maanen Partner & Managing Director Real Estate	Laurent Dubois Managing Director Private Credit	Andrea Pescatori Managing Director Private Credit - Italy
Region	Europe, World	Europe	Eu	ırope
Structure	AMF Regulated	Non-regulated CIE	Regulated by the Al	MF and the Bank of Italy
AuM	<b>€28,7bn</b> ²	<b>€5,5bn</b> <sup>2</sup>	€2	,8bn <sup>2</sup>
Employees	65	103		70
	<ul> <li>Fixed income, equity, diversified products</li> <li>Addressing both institutional and wholesale markets</li> <li>Expertise in retirement and savings</li> </ul>	<ul> <li>Acquisition &amp; disposal management</li> <li>Asset management</li> <li>Property management</li> <li>Corporate management</li> </ul>	secured corporation infrastructure (A	MF) nancing, direct lending,



## Sienna IM, an investment firm with a purpose

## Sustainability drives innovation and financial value creation







Jean-Marie Péan
Head of Responsible Finance
Listed Assets



**Igor Ignatieff**Climate Analyst
Listed Assets



Astrid Liedes
ESG Analyst
Listed Assets



**Hugo Thomas** Chief Risk Officer *Private Credit* 



Ouissal Jalal ESG Analyst Private Credit

## **ESG**

- 11 full-time employees dedicated to ESG
- Shared ESG integration process among all areas of expertise
- 80 % classified as Article 8 & 9 (excl. Sienna Real Estate)
- 100% of employees ESG trained in 2023
- 5 Impact funds launched since 2022
   Social, energy transition, and tech for purpose objectives

# OUR ESG DNA CLIMATE BIODIVERSITY DE&I Strategic Pillars Exclusions ESG Integration Engagement Advocacy



"Sienna's DNA is to act now with purpose to protect the future. Hence, we are fully involved in the development of a sustainable world, both at the corporate and at the investment levels "

Alix Faure, Head of ESG, Sienna IM

## A shortlist of Sienna IM's strategies

## **Listed Assets**

FUND	ASSET CLASS	AUM € M	Recommended minimum investment period	SRI	SFDR
SIENNA MONÉTAIRE	Aggregate	2 715	1 month	1	Article 8
SIENNA DIVERSIFIÉ FLEXIBLE MONDE	Flexible / Global	162	5 years	3	Article 6
SIENNA ACTIONS BAS CARBONE	Equity / Blend	114	5 years	5	Article 8

## **Hybrid funds**

FUND	ASSET CLASS	AUM € M	Recommended minimum investment period	SRI	SFDR
SIENNA TRÉSORERIE PLUS	Multi-assets / Aggregate & private debt	113	12 months	2	Article 6
SIENNA OBLIGATIONS IMPACT SOCIAL	Bonds / Corporate & Private Debt	130	5 years	3	Article 8
FCPR SIENNA PRIVATE ASSETS ALLOCATION	Multi-assets / Private Equity	16	8 years	6	Article 8



## A shortlist of Sienna IM's strategies

## **Private Credit**

FUND	ASSET CLASS	AUM € M	Recommended minimum investment period	SFDR
FONDS IMPACT SOCIAL	Mid Market corporates	250 ¹	10 years	Article 9
VER CAPITAL EUROLOANS	Mid Market corporates	200 ¹	5 years	tbd
SIENNA SUSTAINABLE INFRA DEBT III (SID3)	Energy Transition	500 ¹	12 years	Article 9
SUSTAINABLE PUBLIC INFRASTRUCTURE 5	Public Sector	250 ¹	5 years	Article 9
SIENNA INNOVATION 5	Small businesses	180 ¹	7 years	Article 6
SIENNA BIODIVERSITY FUND	Mid Market corporates	200 1	10 years	Article 9
SIENNA DEFENCE FUND	Mid Market corporates	500 ¹	10 years	Article 8
FINAVENIR +	Mid Market corporates	200 1	10 years	Article 8

<sup>1</sup> Target AUM





## Appendix

## Listed Assets

## A historic pension plan within the French institutional landscape

We manage retirement savings with purpose, by mixing liquid and illiquid impact strategies

## **Managing Team Xavier Collot** Cécile Haaser

**Managing Director** 

David Taieb



**Chief Investment Officer** 

**Chief Operating Officer** 

Jean-François Gonnet



**Chief Risk Compliance** 

## **Expertise Overview**

- 50+ years of existence
- € 28,7\* bn Assets under Management
- Focus on 4 key areas of expertise



Thematic



Social Impact



**Absolute Megatrends** 



performance, multi asset



- A wide range of ESG labeled funds
  - CIES
  - ISR Label
  - Finansol
  - Greenfin Label

## **Hybridisation** expertise



### Sienna Trésorerie Plus

A hybrid strategy based on two main sources of performance:

- **Listed assets,** short-term bonds
- Alternative assets, short-term private debt

These two complementary areas of expertise are managed by specialist teams from Sienna's Listed **Assets & Private Credit expertises** 



## **Sienna Obligations Impact Social**

A multi-asset approach combining listed corporate bonds and collateralised private debt assets indirectly through funds.

A strong impact through three major social challenges:

- Reducing inequalities between men and women
- Inclusion of people with disabilities in the workplace
- Employment of seniors.

## **Listed Assets**

## **Fund Management teams**

## **Fixed Income**

## **Diversified & Asset Allocation**

## Equity

## **Responsible Finance**



Thomas Brulat-Aulan Head of Fixed Income



Philippe Perrody
Head of Diversified Management
and Assets Allocation



François Dossou Head of Equity Management



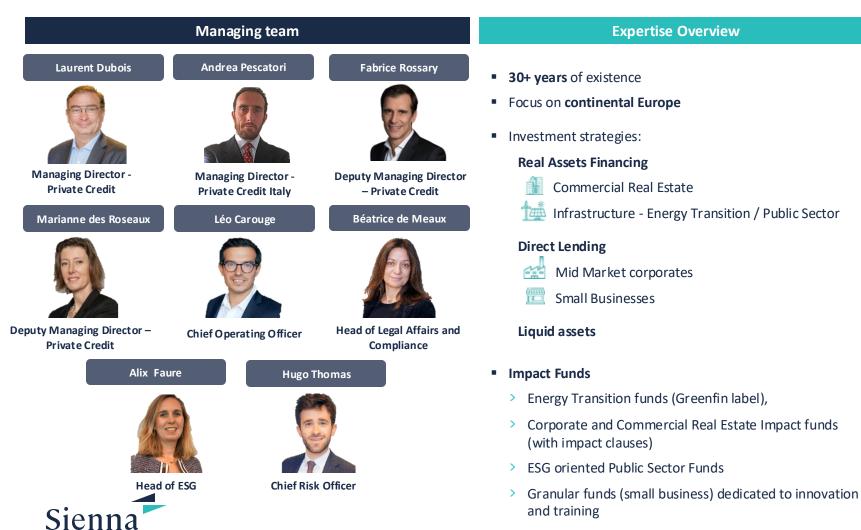
Jean-Marie Péan Head of Responsible Finance



## Private Credit

## A pure player in private debt

## Financing Europe's mid-market companies, infrastructure, and real estate, with purpose



## Portfolio

## Sienna Innovation 5 5th vintage of Private Credit's granular corporate management process with

Credit's granular corporate finance funds

**Low SCR** with government or quasi-government debt

5 years product maturity + 2
years depreciation

audits and mechanisms to



Target yield for investor Euribor + 2 to 2.5% net



## **Private Credit**

## **Fund Management teams**

## **France**

## Infrastructures



Philippe Garrel
Head of Energy Transition



Stanislas Boutmy Head of Public Finance

## **Corporates**



Philippe Roca Head of Mid Market Corporate Debt Funds



Wissem Bourbia Head of Corporate Granular Financing

## **Real Estate**



Benjamin Debré Head of Real Estate Debt

## **Italy**

## Liquid assets



Alberto Gesualdi Head of High Yield

## **Corporates**



Paolo Mariani Head of Leveraged Loans



## Real Estate

## An expert in European real estate investment

## A long-term strategic partner for local and international investors

## **Managing Team**

Floris Van Maanen



Partner & Managing Director

Samy Bchir



Partner & Chief Investment Officer

Jean Marc Leverne



Partner & Chief Legal Officer & RCCI

### Kateryna Lisovets



**Chief Financial Officer** 

### **Expertise Overview**

- 30+ years of existence
- € 5,5 bn AuM consisting of 95 properties
- 7 regional offices
  - Amsterdam, Paris, London, Frankfurt, Hamburg, Madrid, and Seoul
  - Provides local market knowledge throughout Europe
- **Cross-sector** investments



Offices



Logistics



≅ Hotels



Healthcare

- Assistance throughout the investment cycle
  - Acquisition
  - Asset Management
  - Property Management
  - Corporate Management
  - Disposal



## Portfolio

95 assets as of December 2024				
Benelux	43	€2.4 bn		
France	5	€1 bn		
Germany	25	€1.5 bn		
Spain	22	€485 m		

## Track Record: Example of deals

### Hamelin 18



- Paris CBD
- 2,515 sqm
- Value-add refurbishment project
- Expected delivery Q4 2024

## **De Rotterdam**



- Rotterdam, the Netherlands
- 69,000 sqm + 278 hotel rooms



- Multi-tenant letting
- Asset & property management



## Real Estate

## **Management teams**

## Germany



Stefan Dietze Managing Director

## France



Michael Hameau Managing Director

## United Kingdom



Henry Timmis
Co-Managing Director



Chris Rees Co-Managing Director

## **Spain**



Marcos Labrador Co-Managing Director



Alejandro Neyra Co-Managing Director

## Korea



Hee -Young "Hazel" Cho Managing Director

## Benelux



Floris van Maanen Managing Director



## Contact us





Géraud "Gerry" Dambrine
Chief Client Officer
+33 (0)6 87 08 77 94
geraud.dambrine@sienna-im.com



Laure Mahé
Investor Relations Managers
Private Assets
+ 33 (0)6 65 62 48 98
laure.mahe@sienna-im.com



Raphaëlle Atlani Investor Relations Manager Private Assets +33 (0)7 63 74 30 98 raphaelle.atlani@sienna-im.com



Pierre-Antoine Nonotte-Varly
Development Director
Listed Assets
pa.nonotte-varly@sienna-im.com
+ 33 (0)6 17 15 18 85



Aleksander Vidakovic
Investor Relations Officer
Listed Assets
<u>aleksander.vidakovic@sienna-im.com</u>
+33 (0)6 61 38 34 42



Lucas Presier
Investor Relations Officer
Listed Assets
lucas.presier@sienna-im.com
+33 (0)6 65 27 59 25



Markus Schuwerack
Sales Manager for Germany and Austria
+49 (0) 160 843 4182
markus.schuwerack@sienna-im.com



Sergio Trezzi
Managing director, Distribution Italy
+39 348 709 3690
+39 342 954 1684
sergio.trezzi@sienna-im.com



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